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Equity Capital for Growth Companies

Backed by a premier group of institutional investors, Vicente Capital partners with management teams to make non-control and control equity investments in privately held growth companies across North America.

General Parameters

- Recurring revenue and/or long customer lifecycle
- Product or service that is critical to the end user
- High barriers to entry such as regulatory hurdles, intellectual capital or proprietary technology
- Management team with extensive industry expertise
- Headquartered in North America

Transaction Parameters

- Non-control or control ownership interest
- Equity investment size of \$5 million to \$15 million
- Enterprise value less than \$50 million

Financial Parameters

- Revenue of \$5 million to \$25 Million
- Within 12 months of profitability or EBITDA up to \$5 million
- Annual growth rate above 15%
- EBITDA margins above 15% at maturity
- Low ongoing capital requirements

Representative Business Sectors

Business Services

- Outsourced services
- Internet services
- Telecom services

Consumer Services

- Healthcare services
- Residential delivery
- Education

Specialty Manufacturing

- Aerospace & defense
- Environmental products
- Networking/telecom equipment

Our Team

Vicente Capital's investment professionals have a proven track record of investing in and helping grow small companies into solid middle market businesses, generating liquidity for management teams and exceptional returns for our investors.

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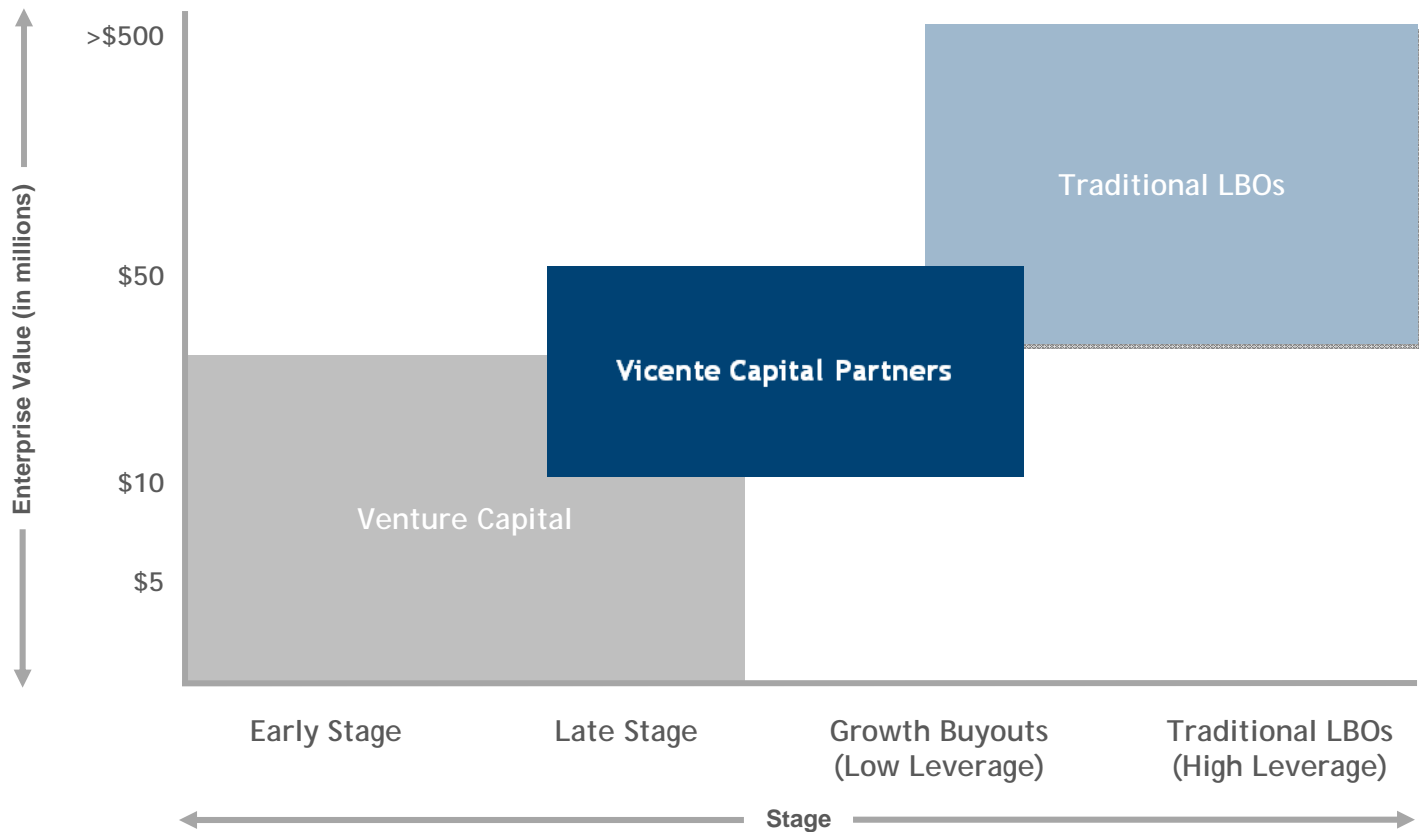
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Our Target Market



Selected Transactions of the Vicente Capital Investment Professionals

